

BUSINESS PROFESSIONALS OF AMERICA

Income and Expense Summary

For the Month Ended June 30, 2018

YTD
ACTUAL

Income:

Total Membership Related Income	624,769
Total Product Sales	5,933
Total Contributions/Sponsors	15,681
Total Advertising Income	35,250
Total Other Income	43,455
Total NLC Income	1,102,593

Total Income **1,827,681**

Expense:

Total General & Admin	825,337
Total NLC	728,706
Total Education	37,923
Total Development	19,367
Total Communication	6,957
Total Operations/Mkt. Place	6,061
Total Summer Mtg.	43,874
Total National Officer Training	19,015
Total Jan Mtg	26,175
Total Alumni Mtg	389

Total Expenses **1,713,804**

Net Operating Surplus / Deficit **113,877**

Unrealized Gain / Loss on Investments **(7,322)**

Depreciation 9,908

Net Surples / Deficit **111,291**